

# Novell® Open Workgroup Suite

Are IT costs outpacing your budget? Today's business climate forces you to strike a fine balance. You need a cost-effective solution that enables your people to stay productive. And, you need your business to be secure yet flexible enough to capitalize on innovations that drive business advantage. As an open, low-cost alternative to Windows\*-based options, the Novell® Open Workgroup Suite helps you achieve these objectives.

## Rely on Proven Technologies

Novell Open Workgroup Suite provides your organization with a secure, flexible and cost-effective IT infrastructure and a proven set of workgroup services. Unlike a rigid Windows-centric product stack, Novell Open Workgroup Suite is made up of flexible, standards-based software. As a complete infrastructure and productivity solution, it includes the following components:

- *Novell Open Enterprise Server—industry-leading enterprise networking services*
- *Novell GroupWise®—secure and reliable collaboration solution*
- *Novell ZENworks® Suite—cross-platform systems-management tool*
- *Novell Linux Desktop—open source desktop*
- *OpenOffice.org for Linux\* and Windows—open source productivity suite*
- *SUSE® Linux Enterprise Server—open source server for applications*

## Lower IT Costs

With Novell Open Workgroup Suite, you have the tools to make your IT department more efficient and cost effective. In fact, the suite costs as little as *one-third* the price of an equivalent Microsoft\* product stack—and that's just on the licensing front. The long-term savings are even more compelling. Microsoft Vista\*, for example, will require you to upgrade most of your hardware. Novell Open Workgroup Suite is Linux-based and runs on the lower-cost commodity hardware you likely use today. This suite is also compatible with hundreds of low- or no-cost applications from the open source community. As a result, you can still get the functionality you need, but at a fraction of the price.

When it comes to streamlining management costs, Novell Open Workgroup Suite is unmatched. Most organizations run a mix of operating systems, including Windows,

## ■ Solutions:

Workgroup

## ■ Products:

- Novell Open Enterprise Server
- Novell GroupWise
- Novell ZENworks Suite
- Novell Linux Desktop
- OpenOffice.org for Linux or Windows
- SUSE Linux Enterprise Server

**A three-year commitment to Microsoft's Enterprise Agreement (Desktop Pro) is close to \$900 per user/device. Novell Open Workgroup Suite delivers comparable functionality at a price point that's up to 70 percent less.**

Microsoft pricing based on Enterprise Agreement level A



Only Novell Open Workgroup Suite provides a low-cost, open alternative for a complete server-to-desktop workgroup solution.

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Linux, NetWare® or UNIX\*. The consolidated foundation of Novell Open Workgroup Suite simplifies administration across these platforms, and the suite's Novell ZENworks component automates most resource management tasks. Whatever your infrastructure, Novell Open Workgroup Suite helps you keep operational costs to a minimum.

### Ensure Productivity

With Novell Open Workgroup Suite, your end users will stay productive with features and functionality like Web access, self-service file and print tools, reliable collaboration, instant communication, mobile support and a robust office productivity suite.

Novell Open Workgroup Suite also relieves IT burdens. Your team can rely on centralized, browser-based management for flexible administration; health monitoring to avert unplanned downtime; easy migration tools to speed implementation; advanced clustering capabilities to facilitate constant uptime; and automated provisioning and updates to servers, desktops and applications to simplify administration workloads.

### Improve Security

The Linux foundation of Novell Open Workgroup Suite delivers solid security. Novell Open Workgroup Suite features identity-based authentication and access control so only authorized users can view and use key resources. You also get support for encrypted

file systems, easy-to-use certificate authority and management, virtual private networking, integrated firewall and proxy services, and automated monitoring and intruder detection. Moreover, your administrators can rely on management tools that automatically patch and update systems against viruses and other external attacks.

### Scale to Accommodate Growth

Whatever its size, your company needs a solution that fits. You need systems that adapt to changing conditions instantly. The Novell Open Workgroup Suite scales easily, giving you the foundation to support anything from a small business to a global conglomerate. As soon as new users are entered into the system, they automatically receive the file access, collaboration accounts and productivity tools they need to be effective.

### Work with Existing Technologies

Why pay the high cost to purchase new Microsoft software—especially when you may also have to buy new hardware to support it? Consider instead the value of Novell Open Workgroup Suite, a proven solution that won't force you to rip out your existing infrastructure. In fact, Novell Open Workgroup Suite can coexist with Windows desktops, Windows servers and Microsoft Office and *still* deliver significant savings. With the Novell Open Workgroup Suite, you get the functionality you need at a much lower price.



Contact your local Novell Solutions Provider, or call Novell at:

1 888 321 4272 U.S./Canada  
1 801 861 4272 Worldwide  
1 801 861 8473 Facsimile

### Novell, Inc.

404 Wyman Street  
Waltham, MA 02451 USA